

IS YOUR CHANNEL READY?

Market estimates predict that almost 350 billion dollars will be spent on digital innovation next year alone, nearly two-thirds of this will come from business buyers seeking to accelerate their business agility and gain competitive differentiation. It is now more important than ever to develop new capabilities, engage new buying centers and capture new market requirements.

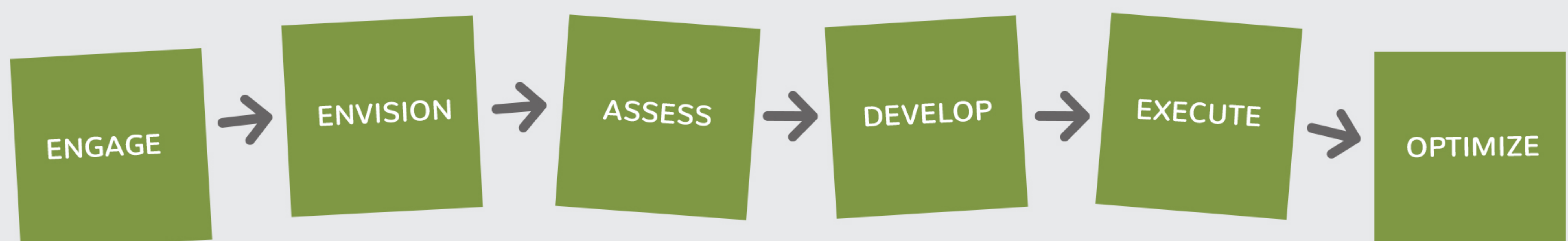
OUR SERVICES

- ✔ Channel Strategy Development
- ✔ Channel Program Development
- ✔ Channel Program Operations, Management, and Execution
- ✔ Partner Business Planning
- ✔ Go-to-Market Planning
- ✔ Partner Capability Development
- ✔ Partner Enablement and Training
- ✔ Field Alignment

Strategies and programs to accelerate results

Whether you are looking to evolve your existing channel partners or transform your own channel organization, nVision can help you accelerate your results. We have developed some of the most recognized channel programs in the industry, enabling thousands of channel partners, globally, and generating Billions of dollars of profitable revenue for our clients and their partners.

OUR APPROACH



From vision to execution, nVision can help you achieve your business objectives, capture key market transitions and develop sustainable strategic and competitive advantages.



ACCELERATE

OUR CAPABILITIES

Get-to-Market

New Partner ID,
Development
and Onboard

Partner
Profile and
Baseline

Partner
Experience

Packaged a-
la-carte
Offerings

New
P2P
Capability
and Muscle

Partner
Valuation
Model

Customer
Experience

Modern Partner
Program
Development

Partner
Portfolio
Assessment

Go-to-Market

Since 2007 nVision Consulting Group has been helping clients optimize their performance, capture new market opportunities, and achieve sustainable competitive advantages. Let nVision help you accelerate your channel transformation today.

CONTACT NVISION TODAY

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